



Readers' Favorites 2023

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DECOR



illustration by GRACE MANNO
AND DASHIELL KIRKE

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CURB
APPEAL



From landscaping to furniture shopping,
OUR READERS share their favorite
providers and stores in our ANNUAL SURVEY

Readers' Favorites 2023

Home Decor



Window Treatment Fabricator

LHS DESIGNS

804-794-7882, lhsdesigns.net

If attention to detail were an entity, it would be LHS Designs. "We like to keep in mind what the client is looking for in their treatments, including the need for privacy, light blocking, working through any fitting and installation issues, ease of use, etc," says owner Leisha Schutt. She keeps abreast of the latest safety standards, hardware and fabrication techniques and says that cordless windows and motorization are trending.

2. *U-Fab Interiors* 3. *Tie: Mann-Kidwell/Finishing Touches/Elegant Draperies*

Bed Linens

YVES DELORME

6235B River Road, 804-320-7521, usa.yvesdelorme.com

Yves Delorme has been producing artisanal creations since 1845. The French brand of luxury home linens is manufactured with organic cotton and Supima cotton, creating products that are soft and delicate to the touch yet durable. The company's products include bedding, bath, lingerie and home accents. The company is committed to the preservation of the planet and its resources.

2. *Fraiche*

Embroidery Shop

ATLANTIC EMBROIDERY WORKS

1507 N. Parham Road, 804-282-5027, atlanticembroideryworks.com

Since 2006, Atlantic Embroidery Works owner Craig Mayhew has prided himself on excellent results, categorizing his shop into two divisions: the monogramming studio and AEW corporate division. Working with design consultants, the monogramming studio allows clients to choose between 500 fonts and various thread colors. "We're the best. We're just better than everybody else," says Mayhew.

MULTI-CATEGORY WINNER

U-FAB INTERIORS

7921 W. Broad St. No. 105, 804-888-8322, u-fab.com

The U-Fab Interiors staff works hard to keep up to date with inventory, always supplying fresh looks and new styles to keep customers inspired and to ensure that there's something for everyone in their one-stop shop. U-Fab Interiors provides all facets of the decorating process, like design consultations, furniture, home accents, textiles, upholstery and window treatments. They have a surprise coming up in 2023, which will be announced in the spring.

Home Accessories

2. *Tweed*
3. *Revival Consignment*

Fabric

2. *Artee Fabrics & Home*

Upholstery Services

2. *Tie: Unsprung Upholstery/Lakeside Upholstery*





H.J. HOLTZ & SON, INC.

3106 W. Moore St., 804-358-4109, hjholtzandson.com

H.J. Holtz & Son, Inc. is a full-service painting contractor that has been run by three generations of the Holtz family since 1936. Currently under the direction of Richard "Rick" L. Holtz Jr., the company provides interior and exterior painting, carpentry, wallpaper hanging and custom services, including faux finishes, decorative floors and murals. What makes H.J. Holtz & Son rise above the competition is "definitely the employees," Holtz says. Several have been with the business for more than 20 years, and one employee will celebrate 28 years in November. Holtz Built, a custom carpentry division, will be a new focus for 2023.

House Painter

2. RVA Paint Pros
3. Tech Painting Co.

Wallpaper Hanger

2. Tech Painting Co.
3. M.P. Barden & Sons

Decorative Painter

2. Art to Di For

Greenhouses & Plant Shops GREAT BIG GREENHOUSE AND NURSERY

2051 Huguenot Road, 804-320-1317, meadowsfarms.com

Great Big Greenhouse and Nursery is a family-owned business that boasts a huge plant selection. "We are very competitive, pricewise," says Angela Cook, who adds they are also "knowledgeable about what we sell." The foliage department manager, for instance, "goes out of her way to make sure we have interesting plants for the home." The company also hosts information events and family activities throughout the year.

2. Strange's
3. Cross Creek Nursery



Paint Store SHERWIN-WILLIAMS

2313 W. Cary St., 804-355-9556, sherwin-williams.com

According to Jack Long, the district sales manager, what sets Sherwin-Williams apart is "the best people in the industry," and their sole focus on paint. Their model is unique, with the 25th store in the Richmond area opening in 2023. Sherwin-Williams focuses on sustainable initiatives and community involvement. Participating in the yearly RVA Street Art Festival, they work with local muralists to beautify the city with art.

2. Spectrum
3. Benjamin Moore

Art Gallery

CROSSROADS ART CENTER

2016 Staples Mill Road, 804-278-8950, crossroadsartcenter.com

With 25,000 square feet, Crossroads Art Center features multiple artists and mediums: painting, photography, fabric, ceramics and sculpture. "We are a very approachable art center," says owner Jenni Kirby, "as opposed to a [traditional] gallery." On any given day, Crossroads welcomes families, tennis players fresh off the court or a harried husband in overalls fulfilling his honey-do list. Upcoming shows include the James River Art League in March and April's All Media Show.

2. 1708 Gallery
3. Reynolds Gallery

Frame Shop

RICK'S CUSTOM FRAME AND GALLERY

5702 Patterson Ave., 804-288-0001, ricksframe.com

"We treat everything as if it was ours," says Laura Garrett, a team member at Rick's Custom Frame and Gallery. Close collaboration with the customers and an individualized approach set their custom framing experience apart from other framing options. Rick's is always keeping up with trends and fresh ideas; customers will see new materials and samples in 2023, as the selection is always growing and changing.

2. Frame of Mind
3. Richmond Frame & Design





Readers' Favorites 2023

Home Decor

(CONTINUED)

Traditional Furniture Store **VIRGINIA WAYSIDE FURNITURE**

10500 Patterson Ave., 804-740-3124, vawayside.com

The team at Virginia Wayside Furniture aims to treat each customer as family, assisting customers to find the perfect furniture or accessories for their homes. Specializing in American-made products, the 50,000-square-foot store is filled with items to choose from, with guidance available from an in-house interior design team.

2. U-Fab Interiors
3. LaDiff

Modern Furniture Shop **LADIFF**

1011 Commerce Road, 804-648-6210, ladiff.com

LaDiff has catapulted the modern and contemporary furniture shopping experience in Richmond since 1980. "While we have several top-notch domestic and Canadian suppliers, we also work directly with international manufacturers, importing directly and avoiding middlemen to give our clients great selection and better pricing," says president and co-owner Sarah Paxton. A new addition is coming with over 3,000 square feet of outdoor furniture from lines like Fermob, Brown Jordan and more.

2. Verve Home Furnishings
3. Urban Dwellers



Vintage Midcentury Furniture Dealer **VERVE HOME FURNISHINGS**

4903 W. Leigh St., 804-370-3765, vervehomefurnishings.com

Verve is in a 12,000-square-foot warehouse filled with art, furniture, Turkish rugs and unique style pieces. "We have a curated design look," says owner Kim Vincze. Verve's one-stop shopping experience blends old and new, cottage, colonial, beach house and primary residence. This year, Vincze plans to keep more rugs on hand as "rug opportunities have gotten limited in RVA." The nicest compliment she's ever received? "You do random very well."

2. Mid Century Morris
3. Metro Modern



Consignment Furniture **REVIVAL CONSIGNMENT**

9750 Gayton Road, 804-750-2200, revivalconsignment.com

"Our store is professionally and artfully curated and staged daily by a staff of creative and talented women," muses Whitney O'Connor of Revival Consignment, where customers consistently find "the best art, curated furniture and hand-knotted rugs Richmond has to offer." For 2023, Revival is preparing a new location right down the street, which will be 2,000 square feet larger inside and have an expanded outdoor space.

2. Impulse Consignment
3. Curtain Call





Custom Furniture Maker **IRON OAK**

501 S. 14th St., Suite #100, 804-405-7145,
irionoakrva.com

Iron Oak specializes in custom tables, counter tops and millwork. Each piece created by the furniture and custom fabrication team features exceptional materials and timeless building methods. The team collaborates with designers and customers to produce products that complement the natural beauty of the wood and are crafted to last a lifetime with hand-welded metals and the highest-grade finishes.

2. Daniel Rickey Furniture

Antique Stores, Vintage Shops and Antique malls

WEST END ANTIQUES MALL

2004 Staples Mill Road, 804-359-1600,
westendantiquemall.com

"I jokingly say to customers, if you can't find what you're looking for here, you don't need it," says Steve Hedrik, vice president and creative director of West End Antiques. The 65,000-square-foot shop houses 250 dealers with more in Project One, a 7,000-square-foot shopping center next door. Unlike many antique shops, a 72-hour return policy is set in place so that customers feel confident in their purchase.

2. Sheppard Street Antiques
3. Gates Antiques Ltd.



MULTI-CATEGORY WINNER

SHADES OF LIGHT

4924 W Broad St., 804-288-6515, shadesoflight.com

Shades of Light is both a showroom location and a decorating store, where customers can explore different options to find pieces that fit their unique style. The talented artisans of their repair department can truly fix anything and have "restored lights for some of the most prestigious hotels and well-respected families in Richmond," says Walter Froh, the director of marketing. They can turn any keepsake into a decorative lamp or pendant and have been creating special pieces for customers for years.

Light Fixtures & Lamps

2. Ferguson

Lamp/Fixture Repair

2. Lamp Emporium
3. Paul's Place

Carpet & Rugs **CAPEL RUGS**

3995 Deep Rock Road, 804-290-8800, capelrugs.com

Try before you buy. Capel Rugs offers a seven-day hold on customers' cards so that they can take the product home and feel confident in their purchase. "You can take home a couple of rugs on approval for seven days," says store manager Mckenzie Gates. "If you're in between a couple of rugs, you can pick the one that fits the best in your space."

2. Builder Decor
3. Verve Home Furnishings

Carpet & Rug Cleaning **HADEED-MERCER RUG CLEANING**

3116 W. Moore St., 804-358-3811,
mercerrugcleaning.com

"If you stand on it, we stand behind it," is more than a catchphrase for Adam Breen, Hadeed-Mercer's store manager. "We're the experts in this industry," with over 70 years' experience in rug cleaning and repairing Oriental rugs, he says. After providing only in-store services since the pandemic, the company is re-opening its in-home services.

2. ChemDry of Richmond

Interior Designer

KATHY CORBET INTERIORS

5206 Markel Road, Suite 300, 804-310-2597, kathycorbetinteriors.com

All of us "want to get caught up in our homes, which is one of our biggest investments," says Kathy Corbet of Kathy Corbet Interiors. "No request is too crazy." She wants "to know your pain points in your home and your dreams." Corbet listens and presents an individualized creative solution. "We continue to assist people who are still looking to improve their home environment and make it a happier place," she says.

2. Bea Gates

Moving, Cleaning & Organizing



House Cleaning Service

THE MAIDS

7858 Forest Hill Ave., 804-323-9006, maids.com

A family-owned business, The Maids "are the only professional cleaning company in Richmond to send a four-person crew to each and every job," says Alex Ronan. This allows them to "deliver exceptional cleaning in an efficient timeframe," whether it's a regular service cleaning, a moving cleaning or a one-time cleaning. They use environmentally friendly products, and in 2023 they plan to replace their vehicles with electric cars.

2. Maid Brigade 3. Five Star Maids

Mover

MOXIE MOVERS

821 Cary St., Suite 1, 804-928-1111, moxiemovers.com

"Service is the only thing that matters," says Moxie Movers owner Jesse Whitacre. This small yet mighty team takes pride in meeting the relocation needs of their clients. The company is expanding in 2023 with packing services. Whitacre says this will "make life much easier when you're able to knock out a project in two days versus weeks."

2. My Guys Moving

3. Tie: Two Men and a Truck/Stewart Moving and Storage

Closet Designer/Installer

CLOSET FACTORY

10520 Lakeridge Pkwy., Suite A, Ashland, 800-838-7995, closetfactory.com/locations/richmond

Closet Factory is a true custom cabinet maker. "We manufacture everything locally in our factory in Ashland," says Megan Underwood. In Richmond for 24 years, the company has grown tremendously, especially over the last few years. No project is too small or too big. The company can work with a customer's budget to deliver anything from simple to spectacular.

2. Inspired Closets 3. Closets of Virginia

Real Estate Agent

CABELL CHILDRESS GROUP

4904 W. Clay St., 804-340-7000, cabellchildress.com

Finding a property that fits your family or business's needs can be daunting. The team of experienced real estate professionals at The Cabell Childress Group provide guidance, backed by extensive market research and unparalleled dedication, whether you are buying or selling. "We use the most cutting-edge products and technology to stay current in training, advertising and finding the most suitable buyer for your home," says associate broker Mari Kotze.

2. Liz Moore & Associates

3. Eliza Conrad Realtor

Home Organizer

CUT THE CLUTTER RVA

3017 Mountain Road, #1105, 804-456-4433, cuttheclutterrva.com

At this all-woman, locally owned company, "we pride ourselves on leading with love, patience and kindness," says owner/founder Lynda Reider, "and, we almost always have fun!" Whether decluttering, organizing, packing or unpacking, each client is treated as a friend or family member. In the coming months, Cut the Clutter RVA plans to continue to empower busy families and seniors. Items donated by clients are repurposed for charities to help people in need.

2. Minima

3. In Good Order

Estate Specialists/ Auction House

VIRGINIA BIDDER AUCTION CO., LLC

12109 Ridgefield Pkwy., Henrico, 804-447-9255, virginiabidderauctions.com

Virginia Bidder Auction Co. owner, Jane Meadows, wants to make consignment easy: "to sell as quickly as possible for as much money as possible." The company offers a two-day pickup window instead of the usual one-day pickup. Interesting items have included military collections and pieces of a NASCAR automobile. Meadows now has an auctioneer on staff and is seeking a larger building where she can stage more in-person auctions.

2. Gates Estates

3. Estates by Angela

Building & Home Improvement

Plumber

CARROLL PLUMBING & HEATING INC.

2108 Maywill St., 804-358-6322, carrollplumbingva.com

In business since 1968, Carroll Plumbing & Heating Inc. helps make customers' homes more livable. In addition to its plumbing and heating services, the family-owned company in 2021 added an indoor air quality department that provides air quality and mold testing, duct cleaning and encapsulation. "We can investigate and test your home," says company owner and president Courtney Gregory. "We take pride in doing the trade well and properly according to code."

2. Herman W. Allen Plumbing, Heating & Cooling
3. Nuckols Plumbing & Gas LLC

Air Conditioning and Heating Contractor

JAMES RIVER AIR CONDITIONING CO.

1905 Westmoreland St., 804-358-9333, jamesriverair.com

James River Air Conditioning Co. has built its business on quality service since 1967. Growing from a one-person operation to one with more than 150 employees, James River fulfills HVAC, plumbing, electrical and appliance needs. The company is divided into three divisions: residential, commercial and design/build. They take pride in a mission that's focused on "delighting" their customer base.

2. Woodfin 3. Delta Temp Inc.

Lumber/Millwork

SIEWERS LUMBER & MILLWORK

1901 Ellen Road, 804-358-2103, siewers.com

Siewers specializes in continuing education about its products and conducting thorough conversations with customers to ensure that they understand the process from start to finish. They are constantly searching for the best merchandise at the best prices and are always open to "new products on the horizon." Customers can expect a more hands-on experience coming up in 2023 with more in-house product reviews and demonstrations.

2. 84 Lumber 3. Tie: Massey Builders Supply/
ET Moore Manufacturing Inc./Ruffin & Payne Inc.

Electrician

Craven Electrical Services

464 Southlake Blvd., North Chesterfield, 804-266-7000, cravenelectricalservices.com

Craven Electrical Services has more than 30 years of experience providing electrical services for residential, commercial and industrial customers in the Richmond metropolitan area. Staffed by journeymen and master electricians, the company offers 24-hour services and takes on jobs from the smallest to the most complex.

2. Davis & Green 3. Seven Hills Electric LLC



Architectural Salvage

CARAVATI'S INC.

201 England St., Ashland, 804-232-4175, caravatis.com

The more than 80-year history of Caravati's Inc. sets the company apart from its competitors. The family-owned business, started by Lewis Caravati, is now run by husband-and-wife Jimmy and Elaine Kastelberg and their son Ben. The shop is filled with architectural salvage of all kinds, from flooring to doors. "We share the history of the items with our customers," says Elaine Kastelberg.

2. Paul's Place Antiques and Architectural Salvage
3. Governor's Architectural Antiques



Readers' Favorites 2023

Building & Home Improvement

(CONTINUED)

MULTI-CATEGORY WINNER

COSTEN FLOORS

9840 Mayland Drive, Henrico, 804-251-2988,
costenfloors.com

Costen Floor's work can be found in thousands of homes in the Richmond area as well as in the Virginia Museum of Fine Arts, Quirk Hotel and the VCU Siegel Center. In business for over 70 years, Costen does quality work for a fair price and stands behind its products. The company provides products and services that range from interior decorating to home installation and floor refinishing.

Flooring

2. ProSource of Richmond
3. Floor & Decor

Floor Refinishing

2. Heritage Floors of Hanover
3. Builder Decor

Kitchen & Bath
Designers/Installers
HOMELINK
13807 Village Mill Drive,
Midlothian, 804-378-3580,
homelinkamerica.com

HomeLink is a family-owned boutique business. "[There's] no assembly line mentality here. Our project managers bring 50 years of experience in the business creating kitchens and bathrooms that are unique to each client," says president and founder Bill Maslink. The company entered 2023 with renewed commitment to communicate more effectively with clients and to streamline project completion.

2. Custom Kitchens
3. Lea Yager Designs

Custom Cabinets
**PRESTIGE
CUSTOM
CABINETRY**
5808 School Ave., Suite C,
804-266-1000, [prestige
cabinetsva.com](http://prestige
cabinetsva.com)

Consistency of workmanship at a good price point is what Prestige Custom Cabinetry is known for. Their customers return for the beautiful craftsmanship and quality of wood used to fashion custom drawers, cabinets and shelving. This firm lives by the company motto, "Exceeding the expectations of our customers is our top priority."

2. Virginia Cabinetry LLC
3. Chesapeake Bay Cabinet Company

Countertops
**ARTISTIC STONE
DESIGN**
11321 International Drive,
804-594-7069, [artistic
stonerichmond.com](http://artistic
stonerichmond.com)

Artistic Stone Design's in-house designer Lea Yager strives to provide the best possible stone-work options for clients. Taking quality control measures seriously, the company works to provide the high-caliber materials. "We only put things in our yard that we know are high quality," says Ren Viam, the operations manager. "We only stock materials that we like to cut and don't have any issues with."

2. H.E. Satterwhite Inc.
3. Classic Granite & Marble

Tile
MOSAIC
10911 Trade Road,
Midlothian, 804-794-2700,
mosaictileco.com

"What we embrace at Mosaic is giving you a unique experience," says Alison Geare, chief marketing officer. Their quick turnaround for residential projects is possible through an extensive stock of tile, stone, luxury vinyl, plumbing, vanities, cabinets, mirrors, etc. On-trend collections feature lots of color, texture and warm earth tones. "We have the ability to give you a five-star resort feel at home," says Geare.

2. Morris Tile
3. Best Tile

Flooring Installer
**HERITAGE FLOORS
OF HANOVER LLC**
7296 Clark Circle, Mechanicsville, 804-402-4880,
heritagefloorsofhanover.com

"We do a lot of custom work. We're really good at communicating, and we stick to schedule," says owner Jason Jones. Heritage Floors uses the latest sanding techniques, employing products that are more environmentally friendly. They offer custom colors and finishes. They plan to expand this year into Charlottesville. "We expected [business] to slow down after the pandemic, but it really hasn't," he says.

2. Tie: Builder Decor/HomeLink
3. Costen Floors

Basement
Waterproofing
THE DRYING CO.

3005 John Deere Road,
Toano, 757-645-0270,
thedryingco.com

Offering free estimates for all types of home insulation, ranging from spray foam insulation to sealing and repairing barriers, The Drying Co. has earned a reputation for its energy-efficient practices. With over 30 years of experience in the field, owner Steve Tetreault has an extensive background in building science and has provided service throughout Newport News, New Kent County, Williamsburg and Richmond.

2. JES Foundation Repair



Appliances
APPLIANCES ON LAKESIDE

5418 Lakeside Ave., 804-266-7621, appliancesonlakeside.com

Salesmanship, specialized knowledge and professional installation are three things Appliances on Lakeside has prided itself on through 14 years of business. "I find when I have customers who come into the store who have never shopped here before, after a few minutes of talking to us, they almost breathe a sigh of relief," says Lee Hall, director of sales.

2. Appliance
Contract Sales
3. Ferguson

Appliance Repair
BROUGHTON APPLIANCE REPAIR

8445 Glazebrook Ave., 804-266-7621, broughtonapplianceservice.com

For over six decades, Broughton Appliance Repair has been a family-run and -operated business. With over 65 years of combined experience, their three technicians are well-versed in the area, with an understanding of historic architecture found in Richmond. "When they go out to do repairs, they can pre-qualify what they're going to be running into," says owner Tammy Kelley.

2. Little Appliance
Richmond
3. Tie: Mr. Appliance/
Richmond Appliance



Spa/Hot Tub
CLEARWATER POOLS & SPAS

804-747-7757, shopclearwaterpools.com

The company's three retail locations offer a variety of Dimension One and Hydrosport hot tubs as well as aboveground pools. "In 2015 when we opened our third location, we became the first company in Richmond to sell and display Swim Spas, a year-round pool alternative, as well as offering many hydrotherapy and aquatic fitness benefits," says Ashley Sides Horner, store manager/marketing for Clearwater.

2. Luxury Pool & Spa 3. JoPa

Swimming Pool Installer
TIE: OUTDOOR DREAMS

2920 W. Broad St., Suite 207, 804-592-1305, outdoordreamsva.com

Outdoor Dreams offers turnkey service; customers don't have to worry about the details. They focus on the longevity of their projects, adding value to each house. In 2023, they are introducing an opportunity for plunge pools, an innovative, smaller-scale option.

TIE: ULTIMATE POOLS

2175 Lanier Lane, Rockville, 804-749-4706, ultimatepools.com

"We live in the community, a lot of our customers have become our friends," says Tammy Jowers of Ultimate Pools. Many of their skilled employees have been on the team for years. In 2023, customers can expect more product availability and growth.

2. JoPa 3. Billy's Pool Services/Douglas Aquatics

Building & Home Improvement

(CONTINUED)

Residential Architect/
Single Family

**MENLO
ARCHITECTURE**

804-305-9997,
menloarchitecture.com

When Byron Knowlson left an established firm in 2020 to create Menlo Architecture, life as he knew it changed. Business followed, from custom kitchens to new homes. The bulk of Knowlson's 2023 projects are in a high-end residential arena with new builds, large renovations and additions. "My clients are surprised by how involved I stay throughout the process," he says. "I'm there for them as a sounding board."

2. McAllister + Foltz Architecture
3. Johannes Design Group

New Home Developer/
Builder

**YOUNGBLOOD
PROPERTIES**

7309 Hanover Green Drive,
Mechanicsville, 804-746-5465,
youngbloodproperties.com

Youngblood is small enough and has the flexibility to implement the dream features customers want in their custom homes. "We build beautiful custom homes at a fair price," says Nancy Youngblood. The company began in 1997. It is currently building in new neighborhoods such as Dogwood Meadows in western Hanover County and is also building empty-nester homes off North Gayton Road in Henrico County.

2. Tie: Perkinson Homes/Main Street Homes/Jones Homes/Blue Ridge Custom Homes LLC

Carpenter or Handyman

JACOB'S LADDER

8907 Three Chopt Road, 804-255-9142, jacobs ladder.com

"We provide the highest quality of workmanship and constantly strive to exceed our customer's expectations," says Sommer Pittman of Jacob's Ladder. Their home improvement specialties include interior and exterior carpentry, painting and replacing siding and windows. They offer a level of comfort for their clients by inspecting the site for rotten wood and replacing the damage. "We are always looking at new ways to improve our business with new vendors and products," says Pittman.

2. Autumn Hunter Design
3. HomeMasons

Chimney Sweep, Repair
**COUGOTS CHIMNEY
SERVICE**

6290 Old Warwick Road, Suite K, 804-798-0855, cougotschimneyservice.com

Owner Don Fitzpatrick sees his employees as the company's best asset. "We are blessed to have the best people here," he says. "We have people that actually care about the job. It shows in how they treat each other and everyone." The company cleans, inspects and repairs chimneys in its Central Virginia service area. "We are always honing our craft," Fitzpatrick says.

2. Castle Chimney Sweeps
3. Neat Sweep Chimney & Container Service



General Contractor

GARDNER CONSTRUCTION CORP.

804-640-7713, gardnerbuilt.com

Travis Gardner, owner of Gardner Construction Corp., describes his company as "lovers of classic architecture and historic neighborhoods." Their team of "creatives, artisans, perfectionists and process geeks" takes a strong sense of pride in each project and brings a "high-touch" approach to large-scale projects and luxury kitchens. In 2023, Gardner plans to extend the company's position as a leader in the field by leveraging technology to enhance the customer experience.

2. HomeLink
3. Oxford Contracting Services

MULTI-CATEGORY WINNER

CARTWRIGHT LANDSCAPING

4 Gaymont Road, Unit 4, 804-381-8204, cartwrightlandscaping.com

A multiple winner, Cartwright Landscaping started small and has grown every year since it opened in 2011. "We reinvest in ourselves. We continue to evolve. We try to be a one-stop shop," says owner Jeff Cartwright. "We strive to be the best we can be and then strive to be better." The company provides a variety of services, everything from landscape design and installation to hardscaping and irrigation. "We have contacts if we can't do the job. We can put customers in touch with other vendors. We want to make things streamline and easy to deal with," Cartwright says.

Landscape Designer

2. Outdoor Dreams
3. Cross Creek Nursery

Ironworks

2. Small Axe Forge
3. Tie: Phoenix Handcraft/West End Machine

Deck Builder

2. Outdoor Dreams
3. HomeLink

Masonry

2. Stones Masonry
3. Craddock Masonry

Fence Builder

2. Hurricane Fence Company
3. Minors Fences

Hardscape Designer and Installer

2. Outdoor Dreams
3. HomeLink

Landscape or Lawn Maintenance Service

2. Weeded! Lawn Service
3. Cross Creek Nursery

Readers' Favorites 2023 Curb Appeal



Outdoor Furniture

TIE: BON AIR HEARTH PORCH AND PATIO

8801 Forest Hill Ave., 804-320-3600, bonairhearthporchandpatio.com

At Bon Air Hearth Porch and Patio, customers can customize outdoor furniture, seating arrangements, fabric and frame finishes. Their showroom brims with exciting samples and a multitude of brands.

TIE: SUMMER CLASSICS HOME

7905 W. Broad St., 804-935-3075, summerclassichome.com

"The quality of our furniture is unmatched" and "exudes luxury," says Traci Lantry, who shares that Summer Classics Home furniture stands the test of time — customers often come back 10 to 20 years later to replace cushions, with their frames still in perfect condition.

2. JoPa Co. 3. LaDiff

MULTI-CATEGORY WINNER

INARAY

1731 Arlington Road, 804-368-3797, inaray.com

Inaray is a client-advocate based company with specialists in lighting, TV, music, window treatments, technology and security. "Lighting continues to evolve and offers the most benefit to our client's well-being and daily experience of being home," says Todd Peace, Inaray's president and founder. Among their visually unobtrusive products are wall-integrated speakers hidden by paint. "Dedicated voice control for the home is advancing while providing privacy and better user interaction," says Peace.

Home Media Sales and Installation

2. Livewire
3. MMIS

Outdoor Lighting Designer/Installation

2. Livewire
3. Miller Irrigation & Landscape Lighting

Readers' Favorites 2023

Curb Appeal

(CONTINUED)

Windows & Glass

ACE GLASS

11525 Midlothian Tpk.,
No. 105, 804-379-3368,
aceglassva.com

For over 25 years, Ace Glass has provided custom glass, mirror and windshield solutions with quality workmanship and polite customer service. According to owner Justin Reed, Ace Glass offers a variety of services. "We offer home window repair and replacement, protective glass tops, glass shelving, mirrored walls and commercial storefront installation and repair," he says.

2. Binswanger
3. Custom View Windows and Doors

Roofer

HARDESTY ROOFING

14430 Sommerville Court,
Midlothian, 804-378-9163,
hardestyroofing.com

A leader in roof repair and new construction, Hardesty has been serving residential and commercial customers in the Richmond metropolitan area since 1990. The company also does gutter work and skylight replacement. Hardesty has GAF Master Elite Certification — the highest level of roofing certification in the industry — and offers a wide selection of materials.

2. Jacob's Ladder
3. Tie: Saunders Roofing/Master Pro Services Inc.

MULTI-CATEGORY WINNER

ALPHA EXTERIOR SOLUTIONS

804-929-3008, alphaexteriorsolutions.com

A shared love for the outdoors and complementary skill sets inspired Alpha Exterior Solutions owners James Kastelein and Sam Watson to open in December 2020. Kastelein's 10 years of experience as the owner/operator of an upscale landscaping company and Watson's customer relations experience allow the small business to provide quality services and produce results that enhance clients' homes. Alpha Exterior Solutions offers pressure washing, gutter cleaning, roof washing and house washing, providing solutions to all homeowners' needs.

Gutter Cleaning

2. King George Gutters
3. Mind in the Gutter

Power Washing

2. Envirowash
3. Spotless Window Cleaning & Softwash

Driveway Repair

PETE'S PAVING

804-640-4860; [find on Facebook](https://www.facebook.com/petespaving)

Pete's Paving can satisfy your brick masonry and asphalt needs for new driveways or make repairs to existing driveways and parking lots. Residential and commercial projects range from the smallest of driveways to enormous commercial parking structures. Pete's Paving is owned and operated by Pete Wells, who is known for timely responses and fair pricing.

2. Absolute Asphalt
3. Tie: Jordan Wells Paving/Envirowash

Window Washer

SPOTLESS WINDOW CLEANING AND SOFTWASH

122 Agency Ave., 804-231-0749,
spotlesswindowcleaning.com

Spotless Window Cleaning and Softwash is known for fast response times and conscientious service. They offer solutions for most exterior cleaning needs, like window washing, gutter cleaning and washing the outside of the home and hardscape, increasing the longevity of Richmond homes. Since so many customers keep coming back, they just launched a service plan option, where customers save 15% on all services during a 12-month contract.

2. Alpha Exterior Solutions
3. Perfect Reflection



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Readers' Favorites 2023

Curb Appeal

(CONTINUED)

Garden Tools & Supplies

STRANGE'S

804-360-2800, stranges.com

Strange's has a long history, dating to the 1930s. Today, it is Richmond's go-to florist and garden shop due to its large size and abundant selection. They have an online shop as well as a growing selection in their stores, with products for all aspects of the garden, like seeds, soil, plant food and pest solutions.

2. The Great Big Greenhouse

3. Sneed's Nursery

Tree Care

TRUETIMBER ARBORISTS

4050 Transport Place, 804-218-8733,
truetimber.net

Truetimber is career-minded and growth-focused, functioning as an academy for budding arborists. Due to a rigorous 3½-year education, their "passion shows up in your backyard," according to Scott Turner. They are environmentally focused, finding organic solutions to tree problems. Truetimber is knitted into the community, with a training facility and park boasting a nature center and stunning buildings that resemble an "inside forest."

2. Arbogast Tree and Stump

3. Arborscapes

Pest Control

LOYAL TERMITE & PEST CONTROL

340 Hill Carter Pkwy., Suite H,
833-321-1137, loyalpest.com

Loyal Termite & Pest Control has provided full-service pest control since 1960. Their clients are residential, commercial and government entities in Richmond, Henrico and Ashland. Loyal is known for giving quick and efficient service. Among their products is TAP Insulation, made from cellulose, an eco-friendly, blown-in insulation that kills most pests but does not adversely affect people.

2. Lewis Pest Control and Wildlife Removal

3. Tie: PestNow Central Virginia/
Affordable Exterminators