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curb appeal

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building & home improvement

By ELIZABETH COGAR, JULINDA D. LEWIS, SUSAN W. MORGAN, HOLLY RODRIGUEZ, JOAN TUPPONCE

Illustrations by ABBY GIUSEPPE
2022 READERS' FAVORITES

From landscaping to wallpaper hanging, our readers share their favorite home service providers and stores in our annual survey.
Interior Designer or Decorator
KATHY CORBET INTERIORS
5206 Markel Road, 804-310-2597.
kathyccorbetinteriors.com

For Kathy Corbet, originality in design means tuning in to each client’s lifestyle, as well as the architecture. “We listen to you and your needs to come up with something that’s uniquely you,” inspired by your travels, hobbies and “how you use your home,” she says. In the coming year, Corbet is renewing her commitment to using local resources, artists and craftsmen. “That’s what gives a personal touch to our designs.”


Tinker & Co.
2409 Westwood Ave., 804-359-3301; tinkerandcompany.com

Tinker & Co. is known for unusual home accessories and gifts, its over-the-top Christmas selection, and a Christmas open house, says Sue Saunders, home accessories manager. “We try to [carry] what other people don’t have in their stores, so that when people come in here, they’re surprised,” she says. Tinker’s furniture repair shop is staffed with longtime employees, some of whom have been there more than 20 years. “They are craftsmen, so anything anybody ever gets back is more beautiful than ever,” Saunders says.

Furniture Repair and/or Refinishing
2. Tie Gates Antiques; Renew Home Furnishings

Home Accessories
2. U-Feb Interiors 3. Tie Bridgel Beards; Home Store; Tweed

Embroidery Shop
RICH’S STITCHES
4019 MacArthur Ave., 804-262-3477; richsstitches.com

Twin sisters Cecilia and Chris Rich opened their custom embroidery shop in Bellevue 34 years ago to produce logo apparel for clients. “Anything you can put a name on, we have access to,” Cecilia says of promotional items. “We’re really excited about brands like North Face, Carhartt and Nike opening up to the corporate world.” Now a business can have their logo stitched on big-brand clothing.

2. Atlantic Embroidery Works 3. Hometown Embroidery

Plants
STRANGE’S FLORIST & GARDEN CENTER
3313 Mechanicsville Tpke., 804-321-2200; 12111 W. Broad St., 804-360-2800; strange.com

The big draw for gardeners seeking a variety of options is Strange’s vast selection — thousands of plants of all descriptions, from favorite annuals such as marigolds and petunias for porch pots to trees and shrubs for landscaping. Shade or sun, groundcovers or vines, seeds or established plants, baskets or pots, houseplants or arrangements for special occasions — it’s all there and has been since Strange’s founding in the 1930s.

2. The Great Big Greenhouse 3. Cross Creek Nursery & Landscaping
Lighting Fixtures

**SHADES OF LIGHT**
4924 W. Broad St., 804-288-6515, shadesoflight.com

Need a fabulous chandelier for your front hall or a sweet lamp for a child’s bedside table? How about sconces for walls, patio illumination or pendant lights that beam down on your workspace? Customers love Shades of Light’s endless choices in lighting and all categories of home furnishings, including rugs, furniture, mirrors, fans and wall decor. Plus, there’s a Shades of Light Decorating Outlet packed full of discounted merchandise for the deal seeker.

2. Ferguson Bath Kitchen & Lighting Gallery

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**Art Gallery**

**CROSSROADS ART CENTER**
2016 Staples Mill Road, 804-278-8950, crossroadsartcenter.com
Crossroads features 225 artists in residence, with 25-50 more showing art in specific exhibits for the 25,000-square-foot space. The ownership is local and female. Featured art ranges from paintings and sculptures to mosaics and pottery, with the goal of creating a gallery with wide appeal. This year, the focus is juried exhibitions that focus on minority artists who may otherwise be overlooked.

2. Chosen Galleries
3. 1708 Gallery

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**Frame Shop**

**FRAME OF MIND**
4818 Grove Ave., 804-359-0060, frameofmindrichmond.com
Inge Labuschagne’s parents were art collectors. When she decided to leave teaching to do something more creative, framing became a hobby, then a business. She says she works with customers regardless of their budget. “Custom framing is expensive, and we offer fair prices — not cheap, but fair. Consistency is key when dealing with customers, and the reward is customer referrals through word-of-mouth.”

2. Rick’s Custom Frame and Gallery
3. Fan Frame & Fine Art

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**Antique Shops & Collectives**

**GATES ANTIQUES LTD.**
12700 Old Buckingham Road, Midlothian, 804-794-8472, gatesantiques.com
Few people can identify a “glass half full” aspect of the coronavirus pandemic, but Jay Gates can. “My customer base has broadened,” he says. “I am getting a lot more young people coming into the shop than I used to, and I have more new customers than I’ve had in the last five years.” His 21,000-square-foot store includes British and American pieces that range from the 1620s to the 1920s.

2. West End Antique Mall
3. Class & Trash

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**Estate Specialists/Auction House**

**GATES ESTATES**
804-347-0433, gatesestatesllc.com
When customers call Tim Gates for estate-sale services, he encourages them to call two or three of his competitors to make sure they find the right fit. “And I suggest they ask if the company is licensed and insured,” he says, even though it is not required for Virginia. Only 10% of the company’s business is estate sales; the rest is helping customers downsize.

2. Beck Estates

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**Lamp/Fixture Repair**

**LAMP EMPORIUM**
3432 Pump Road, 804-360-1619, findon Facebook
David Henshaw is a proud second-generation owner of Lamp Emporium. “My parents started this business in 1983,” he says. “We are a specialty mom-and-pop shop.” Lamp Emporium does everything in-house; fabricating custom lamps from personal objects, making lamp shades and working on repairs. The company recently moved into a new space in the same shopping center and is excited to focus on developing new clientele.

2. Shades of Light
3. McHugh’s Restorations

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Sarah Der
Custom Furniture Maker
IRON OAK
501 S. 14th St., 804-405-7145; ironoakva.com
Iron Oak’s furniture and custom fabrication team is passionate about all of the fine details that make each design a one-of-a-kind piece. The team carefully considers every element, collaborating with customers and designers to take the project from a simple idea to a cherished heirloom piece of furniture. Each design highlights the beauty of the wood while creating support with hand-welded and finished metals.
1. Branch Furniture + Design
2. Daniel Rieley Furniture

Classic Furniture
VIRGINIA WAYSIDE FURNITURE
10500 Patterson Ave., 804-740-3124, vawayside.net
With almost 100% of its merchandise made in America, Virginia Wayside offers a large selection of furniture and accessories from manufacturers such as C.R. Laine, Stickley and Henkel Harris. Design services are free to customers, and designers can assist with everything from furniture selection to placement. The company has been family-owned and -operated since it opened in 1965.
1. Ethan Allen
2. U-fab Interiors

Midcentury Furniture
EPOCH FURNISHINGS
6290 Old Warwick Rd., 804-677-4026, epochfurnishings.com
Epoch Furnishings has spent 10 years building a highly customizable collection that fills the company’s 3,500-square-foot showroom. But many of the pieces do not come ready to sell, requiring restoration and refinishing or reupholstering. During the pandemic, the company created an e-commerce site, and pieces can be purchased online and picked up from the showroom within a week. Customers can also sign up for alerts matching items of interest.
1. LaDIFF
2. Metro Modern

Modern Furniture
LaDIFF
125 S. 14th St., as of April 2022: 1011 Commerce Road, 804-640-6210, ladiff.com
“Buying new furniture can be very stressful,” says LaDIFF President and co-owner Sarah Paxton. “We try to make it relaxing, have fun and really get to know our customers.” LaDIFF staff members make a point of being good neighbors. Going into its 42nd year, the company is moving into a smaller location where they can better showcase their beautiful, sophisticated designs.
1. U-fab Interiors
2. Metro Modern

Consignment Furniture
REVIVAL CONSIGNMENT
9750 Gayton Rd., 804-750-2200, revivalconsignment.com
Plenty of consignment shops stock tables and chairs, but as owner Whitney O’Connor explains, “What sets us apart is the rapid speed that our inventory turns. This is 100% due to a staff that hustles to get the store reset and immaculately staged every day all day. It’s an entirely new store each week, and that’s exciting!” New in “22 will be an enhanced online experience via web sales.
1. Impulse Consignment

Outdoor Furniture
BON AIR HEARTH, PORCH AND PATIO
8801 Forest Hill Ave., 804-330-3600, bonairhearthporchandpatio.com
Bon Air Hearth, Porch and Patio’s Forest Hill Avenue showroom features an extensive collection of outdoor furniture and accessories by makers such as BeachCraft and Telescope Casual, to name but a few. “We offer a wide variety of quality products that improve your life at home,” operations manager Sam Ferguson says. They focus on options for fireplaces, outdoor kitchens, grills, and outdoor heating and furniture.
1. Summer Classics Home
2. JoPa
U-fab Interiors
7921 W. Broad St., 804-388-8322, u-fab.com

At U-fab Interiors’ West End showroom, customers enjoy the convenience of choosing from 1,500 fabrics and their on-site fabrication of upholstery and window treatments, all in one visit. “Customers give us their vision, and we can guide them in terms of design, style and color,” says owner Travis Hamilton. Hamilton says U-fab’s furniture selection will grow in 2022, and customers will find bolder patterns and color. Trends point to “warmer, more homely... everything’s about texture.”

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<td>Upholstery; Tinker &amp; Co.</td>
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<td>3. Renew Home Furnishings</td>
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Carpet & Rug Cleaning
HADEED-MERCER RUG CLEANING INC.
804-358-3881, mercer rugcleaning.com

Old school is how Hadeed Mercer prefers to do business, cleaning rugs and carpets for customers the way it has been done for centuries — by hand. And if Fluffy makes a mess, the company has a soak, neutralize and antibacterial flush process that will remove the stain. Manager Bob Perotti says the company does not deviate from these methods, in order to preserve the life and integrity of carpets and rugs.
2. Chem-Dry

Bed Linens
FRAÎCHE ON THE AVENUES
5805 Grove Ave., 804-282-4282, fraichehome.com

Fraîche prides itself on offering products from exclusive vendors that are not found at other Richmond retailers. Though they are the winners for bed linens, they also offer a wide selection of home decor, bridal gifts, furniture and baby items. In addition to helping couples find items needed for their home, Fraîche offers a bridal registry that is now integrated with the store’s website.
2. Lakeside Bedding
3. Yves Delorme

Carpets & Rugs
CAPEL RUGS
3995 Deep Rock Road, 804-290-8800, capelrugs.com

A regular Readers’ Favorite, Capel Rugs is a 105-year-old family business that takes great pride in customer service. “We not only educate our clients when they come in, we also give them a trained eye for what looks good,” says manager McKenzie Shill of Capel’s sales team, all of whom have design degrees. In 2022, they’re focused on maintaining a full selection in the store, including popular Kazak and Peshawar rugs.
2. Costco Floors
3. Amir Rug Exchange
Readers’ Favorites 2022
MOVING, CLEANING & ORGANIZING

Closet Designer/Installer
CLOSET FACTORY
10520 Lake Ridge Pkwy., Ashland, 804-559-0001, closetfactory.com

The Closet Factory can create storage space for any room of the home, from mudrooms to offices. Cabinets are manufactured locally, and all are custom-made to meet client needs. All designers undergo extensive training. This year, the company is expanding the team to keep up with customer demand and updating its showroom to display changing materials, colors and product lines.

2. Closets of Virginia
3. Inspired Closets

Mover
TWO MEN AND A TRUCK
804-723-3555, twomenandatruck.com/movers/va/richmond

Two Men and a Truck has been helping customers move for more than 35 years. It offers comprehensive home and business relocation and packing services in addition to offering storage. The company can handle any type of move, whether you’re moving somewhere close by or out of state or simply need to move a heavy appliance from one room to the next.

2. Maxie
3. Hiderup

Housecleaning Service
THE MAIDS
804-323-9006, themaids.com/143

The Maids has been in business since 1979, and over time, they’ve determined that four-person teams are the most efficient way to get a house cleaned quickly, says Lynn Ronan, owner of The Maids Richmond. “We use environmentally friendly products that will not damage your home, that are safe for your family members, your pets and our employees,” she says. “You can feel the difference in a home after we’ve cleaned.”

2. Maid Brigade

Real Estate Agent
CABELL CHILDERSS GROUP
804-340-7000, cabellchildress.com

Cabell Childress and his team go above and beyond to make good on the company mantra, “Personal Attention. Proven Results.” “We spend hundreds of hours training agents and have invested significantly in the latest technology to make sure we deliver the best experience,” Childress says. The business is finalizing the opening of its new office location at 4904 W. Clay St.

2. Alexis Thompson, River Fox Realty
3. Tia, Kevin Currie Group; Dianne Long, Napier Realtors; Victoria Quilter Tyler, Virginia Capital Realty

Home Organizer
IN GOOD ORDER
804-513-2095, ingoodorderllc.com

During the pandemic, people have been home more, resulting in a steady increase in business for In Good Order. “Being at home has made people better appreciate an environment that is calming and relaxing,” says owner Mary Davis. As a reformed “messy person,” she says she has grown through the struggle to become clutter-free herself, so she understands where her clients are coming from. “There’s no judgment here,” she says.

2. Minima
3. Cut the Clutter
Readers' Favorites 2022

Curb Appeal

Gutter Cleaning

WRIGHT'S GUTTERS
804-405-6481, wrightsgutters.com

Wright's Gutters has installed, cleaned and repaired Richmond's gutters for more than 20 years. The family-owned and -operated firm's experienced crews fabricate seamless gutters from powder-coated aluminum on-site to ensure there are no leaks. Their Xtreme Gutter Guards feature a micro mesh made of surgical-grade stainless steel that keeps out debris, leaves and animal nests. Wright's offers veterans and first responders a 15% discount. (Be sure to mention it when calling.)

1. Perfect Reflection
2. Mind in the Gutter

Window Washer

SPOTLESS WINDOW CLEANING
804-231-0749, spotlesswindowcleaning.com

An emphasis on residential work in addition to commercial clients, additional capability in pressure and SoftWashing services, and expansion into the Northern Neck and Middle Peninsula are on the Spotless growth curve this year. Co-owners Reilly Monroe and Beau Pratt say quick response and consistent courtesy at every point of contact with customers are hallmarks of the business and keys to their customers' loyalty.

1. Perfect Reflection
2. Top Gun

Welder/Ironwork

WEST END MACHINE & WELDING INC.
6804 School Ave., 804-266-9631, westendmachine.com

For more than 50 years, West End Machine & Welding has provided metal fabrication and repair services to the Richmond community. With decades of experience, the company's team of licensed experts offers welding, metal fabrication and repair services — from fabricating stairs, platforms and railings to repainting statues, lawn furniture, metal and vinyl fencing, and more.

1. Cartwright Landscaping
2. Phoenix Metal Co.

Driveway Repair

PETE'S PAVING
804-640-4860, find on Facebook

"I don't expect someone to pay for something I wouldn't pay for," owner Pete Wells says of his company's commitment to quality work. He ensures that driveways — or just about anything asphalt gets done right by being on the job with his crew. Jobs range in size from a homeowner's small driveway to a massive corporate parking lot. "Everything but the highway," Wells says.

1. Pro-Seal Services
2. Jet-Black

Masonry

CRADDOCK MASONRY INC.
804-359-4101, craddockmasonry.com

Older homes, specifically blending new brick and stone work with existing structures, serve as the main niche for Craddock Masonry. "My dad started the company over 30 years ago," says co-owner Cayce Craddock Jr., adding that his father continues to work every day using his tools. The company focuses on taking time with their work, he adds, staying small in order to focus on quality, not quantity, of projects.

1. Outdoor Dreams

Tree Care

TRUETIMBER ARBORISTS
804-218-8733, truetimber.net

"I think we're set apart because we're actually a trade school, as well. ... So that means all of our employees have a certain love of and interest in the occupation that our clients pick up on," says Truetime owner Scott Turner. "In all of our interactions, we're looking for sustainability — whether it's interactions with nature, clients or our employees — building, to use the arbor-cultural term, symbiotic, lasting relationships."

1. Arbourast Tree & Stump
2. ArborScapes
Roofers

**HARDESTY ROOFING**
804-378-9163, hardestyroofing.com

In 2022, after nearly 30 years in the business of roof work, Hardesty decided to branch out, offering customers siding and window installation as well. Known for their core work, which includes roof repair, shingle installation and cedar restoration/installation on residential and commercial structures, they also offer slate and metal installation repairs, as well as gutter and skylight services.

2. Master Pro  3. Jacob’s Ladder

Deck Builders

**OUTDOOR DREAMS**
804-592-1305, outdoordreamsva.com

Outdoor Dreams provides all-inclusive outdoor living solutions, “from soup to nuts,” says co-owner Greg Koehler. “We have a dedicated process with multiple rounds of design stages.” Each stage has a goal and offers multiple options. The company is looking forward to expanding their staff with quality people and growing responsibly. “Our agenda for 2022 is to maintain the status quo — we build great everything.”

2. Cartwright Landscaping  3. Homedink

Fence Builders

**HURRICANE FENCE CO.**
804-553-6030, hurricanefenceinc.com

Hurricane has specialized in fencing and perimeter security for commercial facilities, military bases and government agencies in the mid-Atlantic region for 28 years. In 2008, the company began offering residential customer fencing as well, and today, Hurricane has four locations in Virginia and North Carolina. They provide standard fencing installation and customized services. Hurricane has experienced steady growth since the business started and it looks to continue growth through 2022.


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**Cartwright Landscaping**
804-361-8204, cartwrightlandscaping.com

Cartwright Landscaping puts itself in its clients’ shoes and uses its expertise “to ensure clients are comfortable with all aspects of our planned and completed work,” says owner Jeffrey Cartwright. The company offers a variety of services, ranging from patios and walkways to landscape lighting, pool installations, from custom carpentry work and custom welding to water features and tree removal. Cartwright is currently seeing an increased interest in patios, fire pits and pools as homeowners continue to extend their living space to the outdoors.

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<th>Landscape Designer</th>
<th>Landscape or Lawn Maintenance Service</th>
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**Pleasants Hardware**
Multiple locations, pleasantshardware.com

For more than a century, Pleasants has built a reputation for convenient neighborhood stores and staff with deep product knowledge. Recently, gardening supplies have been extra popular thanks to the pandemic keeping people at home, according to general manager Darrell Campbell, who oversees all nine stores. One fast-growing area is goods related to marijuana. “With growing legalized, we’re now stocking a large array of specialty soils and grow tents and lights to meet the demand,” he says.

2. Strange’s Florist & Garden Center  3. Southern States

**INARAY DESIGN GROUP INC.**
1731 Arlington Road, 804-358-3797, inaray.com

Inaray has been creating custom lighting for customers for 20 years, but these days, their work goes beyond that specialty. “We are doing more scene design than just lighting design, but we still want it to look natural,” says owner and president Tod Peace. The company collaborates with crafters, metalworkers, woodworkers, landscapers and other professionals to bring together the entire look for their customers.

2. Livewire  3. Outdoor Dreams
Spa/Hot Tub Retailer
LUXURY POOL AND SPA
3426 Pump Road, 804-364-3577, luxurypoolandspa.com

Founded in 1988, Luxury Pool and Spa is a family-owned business that started out building custom fiberglass hot tubs. The company has since grown to five locations while expanding their products and services. A relaxing hot tub, jetted swimming pools with variable-speed currents, swim systems with hydrotherapy, and a swim-in-place experience are all available at the company where the motto is, “Put some luxury in your backyard.”

2. Tie: Clearwater Pools and Spas; JoPa
3. Ple-Mor Pools

Power Washing
BLUE WATER
804-322-9243, bluewaterpowerwashing.com

Over the years Blue Water has cleaned hundreds of houses and decks as well as concrete sidewalks and driveways throughout the Richmond area using a soft gentle wash and environmentally friendly cleaning solutions that do not harm plants, pets or people. The company also cleans decks, fences and roofs. Thanks to the varied weather in Richmond, a typical exterior should be cleaned every third year.

2. Richmond Power Wash
3. Top Gun

Architect
SWA
1553 E. Main St, 804-782-9444

Changing the skyline in Scott’s Addition has been a recent focus of SWA’s multifamily project architects and developers. Says lead architect Beau Woodrum of their signature style, “We figure out how to save money in places that allow us to spend it on wonderful amenities.” In 2022, they’ll complete the Ion apartment buildings on Broad Street and “turn our attention to a great project at the old Weiman’s Bakery in the Bottom.” Woodrum says, which will be developed into a residential tower.

2. Commonwealth Architects
3. Tie: Johannas Design Group; Mark Spangler Architecture

General Contractor
HOMELINK
804-378-3580, homelinkamerica.com

Taking on as many projects as possible is not part of the business model at Homelink, says spokesperson Kelly Naughton. A self-described boutique remodeling company, they work to give every project the attention it needs. Though their clients may be high-end, Naughton says, “We’re a bit more down-to-earth than the Champagne and caviar type of outfit,” but she adds that they can deliver style and materials to meet a range of customer needs.

2. Fabling Built
3. Tie: Chopper Dawson Inc; Renovators; Mark Frasier Custom Building

Home Builder
JAMES RIVER CONSTRUCTION
804-419-4557, jamesriverconstruction.com

Listening, work-life balance and a positive work culture at James River Construction feed the success of the business, says owner Ken Felts. “Our culture is built on being kind,” he says. “We come from a place of ‘yes’ to meet our customers’ needs.” Since the pandemic, meeting those needs has included giving more attention to building up outdoor living spaces, Felts says.

Carpenter or Handyman
N. CHASEN AND SON
804-353-4563, nchasen.com

N. Chasen and Son offers general interior and exterior carpentry repairs to homes throughout the Richmond area, as well as painting and wall covering installation. The company performs all of its work with its own employees and does not subcontract work out to other vendors. In 2022, the company hopes to expand its services within its carpentry division.

2. Jacob’s Ladder
3. Fabling Built
Readers' Favorites 2022

BUILDING & HOME IMPROVEMENT

CONT'D

Electrician
DAVIS & GREEN SERVICES
804-312-5422, dgelectric.com

Davis & Green started out as an electrical company over 38 years ago, but today, it offers heating, cooling and plumbing services as well. To cultivate expertise in their employees, the company has an apprenticeship program, with the idea that investing in their workers is essential. This year, in addition to their electrical services, they are scaling up their heating, cooling and plumbing service departments to accommodate customer demand.

Pest Control Service
ORKIN
804-665-0847 (residential and commercial), orkin.com

With more than 120 years in the pest control business, Orkin offers both treatment for existing pest problems and prevention services. The company is considered an industry leader in all areas of pest control, including insects, termites, rodents and more. They also offer 24-hour customer service availability and a 30-day money back guarantee.

Air Conditioning & Heating Contractor
JAMES RIVER AIR CONDITIONING CO.
804-358-9333, jamesriverair.com

Owner Hugh Joyce appreciates that his company is known for heating and cooling, but he says the company does more than that. “We offer a free second opinion, as well as plumbing, electrical and servicing appliances,” he says. Because of supply chain shortages, he recommends homeowners be proactive about checking their heating and cooling systems for any needed repairs, addressing any issues sooner rather than later. Procrastination can result in having to wait on repairs.

Plumbing
CARROLL PLUMBING & HEATING INC.
804-358-6322, carrollplumbingva.com

A female-owned business as of 2019, Carroll Plumbing and Heating added indoor air quality (IAQ) to the services it offers last year. In response to customer interest, IAQ services offered include mold testing and encapsulation, duct and dryer vent cleaning, insulating and humidification services. This year, they will focus on expanding their service beyond the greater Richmond area to include the Northern Neck.

LUMBER & MILLWORK
SIEWERS LUMBER AND MILLWORK
1901 Ellen Road, 804-358-2103, siewers.com

Run by fourth-generation family members, Siewers serves our old city in a way that big box lumber retailers can’t. For restorers of old buildings, they have an extensive collection of molding profiles that date way back, and their craftsmen can replicate or repair any old moldings, flooring, columns, doors, siding, shutters and more. “We offer the best available millwork, the broadest selection of lumber, and superior product knowledge,” says President Richie Siewers.

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2. B.G. Goodwin & Sons Lumber
3. Mossey Builders' Supply

2. SmartWire 360
3. S.J. Ryan Electric Inc.

2. Woodfin
3. Kelleher HVAC
H.J. Holtz & Son
804-358-4109, hholtsandson.com

After building up a reputation as a painting contractor for three generations, owner Rick Holtz says the company is focusing on other services in the coming year. “We’re getting cabinetry, cabinet painting, and wallpaper services in the future,” he says, and we’re hoping that continues.” Like any other contractor, however, he says the challenges of rising costs of materials and trying to find labor are issues he’s been contending with. “We’ve had a reputation we work to uphold everyday, and that’s our place in the market,” he says.

Decorative Painter
2. Art to Dri For
3. Jacob’s Ladder

Painter
2. N. Chesea & Son
3. Jacob’s Ladder

Wallpaper Hanger
2. Teri Badger’s Decorating Inc.
3. N. Chesea & Son

Paint Store
SPECTRUM
Multiple Locations, spectrumpaint.com

As the largest independent paint dealer in the nation, Spectrum offers top brands like Benjamin Moore, a favorite of many who value quality surface coatings for interior and exterior use. They also carry PPG Pittsburgh Paints, as well as lacquers, stains, and specialty coatings from other manufacturers. And, of course, they’ve got brushes, tape, drop cloths, caulks and everything else you need in order to paint most anything in your home.
2. Sherwin-Williams

Swimming Pool Installer
JOA Pools
8711 W Broad St., 804-747-9700, jopapools.com

Farrar Pace Jr. proudly describes JoPa as “a high-end, turnkey, Class A general contractor.” In layman’s terms, JoPa, the swimming pool and outdoor furniture company that was founded in 1959 by Joseph Farrar Pace Sr. — hence the name JoPa — is “a one-stop shop” for custom pool installations, from architect’s designs to pool housing and fencing. “Going into our 65th year,” Pace says, “we’re sticking with what’s been tried and tested.”
2. Outdoor Dreams
3. Tar. Clearwater Pool & Spa Inc., Play-Mor Pools

Home Media Sales & Installation
LIVETRINE
804-937-9001, geolivetrine.com

January marked 20 years of Livewire’s home media services. Company COO Stacy Hicks catalogues Livewire’s offerings as a wide range of products and services in audiovisual, including indoor and outdoor lighting for security and aesthetics. Henry Clifford, CEO and founder, says Livewire is the only technology company in Richmond offering 24/7/365 remote customer support so your custom home theaters, networking and distributed A/V will work together seamlessly.
2. Inlay Design Group
3. AV/Inco

Architectural Salvage
CARAVATIS INC.
201 England St., Ashland, 804-232-4175, caravatis.com

Caravatis provides salvaged materials and fixtures from historic buildings, locally crafted gifts, home decor and repurposed items. Their specialty is finding products for old house restoration, remodeling and repair, while providing context on how the salvaged materials were used in various historical building applications. This year, the company is looking to display unique items in a revolving showroom at their new location in Ashland.
2. Glass and Trash
3. Governor’s Architectural Antiques

Chimney Sweep/Repair
ROOFTOP CHIMNEY SWEEPS
804-442-7546, rooftopchimneysweeps.com

Rooftop focuses on safety when checking on your chimney for faults like cracks and a buildup of creosote. Customers appreciate the company’s thorough inspections, knowledge of maintenance and repair options, and respectful and professional treatment of their homes. And Rooftop offers a money-back guarantee if you’re unhappy with their service.
2. Cougot’s Chimney Service
3. Castle Chimney Sweeps
Readers’ Favorites 2022
BUILDING & HOME IMPROVEMENT
CONT’D

Cabinetry
CHESAPEAKE BAY CABINET CO.
5612 Biggs Road, 804-233-9984, cbcbaco.com
Chesapeake Bay Cabinet Co. was named for founder Mark Harding’s love of the bay. The Northern Neck native started the company more than 30 years ago while working as a contractor. Today, the company’s 30 employees include a crew of in-house installers, and all designers are former kitchen installers. Harding’s sons, Collin and Travis, are focused on installation and design, respectively.
2. Prestige Custom Cabinetry
3. Custom Kitchens Inc.

Windows & Glass
ACE GLASS INC.
11525 Midlothian Tpke., North Chesterfield, 804-379-3368, aceglassva.com
Ace Glass prides itself on being a one-stop glass shop that handles everything from simple designs to intricate and unique glass projects. “We have extremely skilled and knowledgeable technicians, allowing us to perform a wide variety of glass services that many other glass shops don’t offer,” says CEO Justin Reed. Residential glass services include everything from wall mirrors and glass shelves to shower doors and windows.
2. Richmond Glass
3. Budget Glass

Kitchen & Bath Designers/Installers
CUSTOM KITCHENS INC.
6412 Horsepen Road, 804-288-7247, customkitchensinc.net
Custom Kitchens was started in 1957 by President Richard Hendrick’s father. As kitchens have become bigger and more complicated, the company has grown, and it now includes his three sons, who are involved in sales, design and operations. He says the trend for kitchens right now is to go lighter. “We are seeing a lot of white kitchens, and some people are going toward lighter stains and wood such as quarter-sawn white oak.”
2. Horner Ink
3. Fabling Built

Costen Floors
9840 Maryland Drive, 804-527-2929, costenfloors.com
With seven decades in the flooring business under its belt, Costen Floors thoroughly knows the business, says company President Tripp Costen. “We only do floors,” he says, “if you walk on it, we do it, and to the best of our ability.” Motivated by the pandemic, Costen says the company, motivated by the pandemic, has created a mobile showroom. They bring samples to the client’s home, and the client can order online rather than coming to their showroom.
Flooring
2. ProSource of Richmond
3. Floor & Decor
Flooring Installer
2. Homedink
3. Floor & Decor
Flooring Refinisher
2. Homedink
3. Builder Decor

Tile
MOSAIC HOME INTERIORS
10911 Trade Road, North Chesterfield, 804-794-2700, mosaicinteriors.com
Mosaic offers a full-scale home interiors experience. There is no middleman, says Alison Geare, chief marketing officer, who adds, “As a bonus, you will always speak to a live person on the phone.” The firm recently launched a line of durable luxury vinyl tiles that are super easy to install and promise to transform a space in just a few hours.
2. Morris Tile
3. Floor & Decor

Countertops
BRAZILIAN BEST GRANITE
6512 W. Broad St., 804-282-4707, bbggranite.com
Brazilian Best Granite works with premier wholesale stone suppliers and manufacturers to provide a large selection of quality products, from granite and marble to soapstone, engineered stone and more. BBG offers more than 300 colors of stone in stock and works with customers to stay within a budget while still getting the stone of their choice.
2. Capitol Granite
3. Artistic Stone
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Appliances

**APPLIANCES ON LAKESIDE**
5418 Lakeside Ave, 804-266-7621, appliancesonlakeside.com

Appliances on Lakeside features a variety of appliances to get you through the day, as well as a selection of mattresses through Lakeside Bedding to help you get a good night’s sleep. Brands of appliances range from GE, Miele and Samsung to Haier and Wolf. The company continues to expand on the outdoor experience with a selection of grills, pizza ovens, outdoor furniture and umbrellas.

1. Ferguson Bath, Kitchen and Lighting Gallery
2. Appliance Contract Sales
3. Appliance Repair

**APPLIANCES ON LAKESIDE (BROUGHTON APPLIANCE SERVICE)**
804-409-2654, appliancesonlakeside.com

There are two things Tammy Kelley, owner of Appliances on Lakeside, wants people to know. First, she says, “We have very experienced technicians,” who are focused on correctly diagnosing appliance ailments. Second, she adds, “We’re not charging people for what they don’t need.” This attention to detail and commitment to integrity should prove beneficial as Lakeside’s repair division, Broughton Appliance Service, seeks to grow its business in 2022.

1. Little Appliance
2. Mr. Appliance

**BASEMENT WATERPROOFING**
**BDRY**
804-966-0033, bdry.com

BDry has been helping customers with their basement waterproofing, crawlspace encapsulation and foundation repair solutions since 1958. The company serves the central region of Virginia, including Richmond, Petersburg, Fredericksburg, Alexandria and Charlottesville.

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2. JES
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