From landscaping to wallpaper hanging, our readers let their voices be heard for their favorite home service providers and stores in our annual survey.

By: Eileen Abbott, Susan W. Morgan, Katja Tim, Ben Wasserstein, Wendy Weissberger, Miranda Yañez
Home Decor

Custom Furniture
WOODS REFINISHING & RESTORATION
1809 E. Franklin St., 804-782-9383
or find on Facebook

For the last 20 years, Seth Woods has been dedicated to creating hand-crafted furniture. “It's all hand-built by me, personally,” he says. Woods has been working with furniture since he was a teen, building and restoring items ranging from chairs, stools, tables and practically any type of furniture to match the style of any home.

2. Iron Oak
3. Branch Furniture + Design

Furniture Repair and/or Refinishing
(TIE) CATHER'S FURNITURE SERVICE;
TINKER & CO.
Cather’s: 7617 Staples Mill Road,
804-262-3030 or find on Facebook
Tinker & Co.: 2409 Westwood Ave,
804-359-1843, tinkercandco.com/restoration

John Cather, owner of Cather’s Furniture Service, says he treats each piece of furniture he refinishes as if it were his own. “I get a lot of satisfaction from my work,” he says. “I’m restoring history.” Tinker & Co. has provided furniture restoration services to Richmondians for 42 years. “I want people to know that [we take] great pride in our quality and craftsmanship,” says owner Anthony Coleman.

2. U-Fab Interiors
3. dkny's Furniture

Outdoor Furniture
SUMMER CLASSICS HOME
7905 W. Broad St.,
804-935-3075,
summerclassics.com

With many styles and a massive selection, Summer Classics Home has become a favorite for outdoor furniture. “Customers are more interested in outdoor living,” says store manager Keith Wingfield, who notes that the firm manufactures all of its furniture. “We plan to add new styles in 2020.”

2. Bon Air Hearth, Porch and Patio
3. Outdoor Dreams

Midcentury Furniture Dealer
EPOCH FURNISHINGS
6290 Old Warwick Road,
Suite A, 804-677-4026,
ePOCHFURNISHINGS.com

“Once it’s gone, it’s gone,” says Colena Hammond, co-owner of Epoch Furnishings, which features a wide array of modern furniture from the ’50s, ’60s and ’70s, along with many contemporary pieces. “People are not only interested in Midcentury and modern, but in vintage items in general,” Hammond says. “They’re trending toward ‘boho chic’ designs that mix modern with Midcentury.” Epoch moved into its new location in September.

2. LaDIFF
3. Metro Modern

Modern Furniture
LaDIFF
125 S. 14th St., 804-648-6210, ladiff.com

Thousands of examples of sustainably sourced home goods and furniture can be found at LaDIFF’s three-story showroom in downtown Richmond which showcases one of largest selections of contemporary furniture on the East Coast. LaDIFF looks for quality, stylish products that are built to last, says Sarah Paxton, president and co-owner.

2. (TIE) U-Fab Interiors; Urban dwellers
3. Branch Furniture + Design

Traditional Furniture
VIRGINIA WAYSIDE FURNITURE
10500 Patterson Ave., 804-740-3124, vewayside.net

Family-owned and operated, Virginia Wayside has long been a go-to spot for traditional furniture. Selling mainly furniture made in North America, the store features a wide selection of products in its 50,000-square-foot showroom. Owner Robin Childress has recently seen an increase in the purchase of motorized furniture, along with more customers buying furniture that’s built to last. Virginia Wayside also offers delivery and servicing.

2. Epoch Furnishings
3. U-Fab Interiors
U-FAB INTERIORS
7921 W. Broad St, 804-888-8322, u-fab.com

“In 2020, we’ll continue doing what we’ve been doing,” says U-Fab co-owner Travis Hamilton. “We’re adding to our curated assortment of home accessories and plan to pick up new lines, such as Lee Furniture, which have been successful in the market but lost their retail stores. We’re also expanding our window treatment offerings to include hard shades and contemporary ripple fold drapes.” U-Fab will also continue mentoring young talents working in their upholstery and drapery workrooms.

**Upholstery Services**
1. U-Fab Interiors
2. (TIE) Lakeside Upholstery & Design, Pavel Fabijanski of Fashion Design
3. Upholstery by Tommy Wilson

**Window Treatment**
1. U-Fab Interiors
2. LHS Designs
3. Mann Kidwall Interior Window Treatments

**Fabric**
1. U-Fab Interiors
2. Art Dé Fabrics & Home

**Bed Linens**
**YVES DELORME**
6235 River Road B, 804-320-7521, usa.yvesdelorme.com

“Each item in our spring line debut has a story behind it,” says store manager Shannon Stoughton. “Our spring/summer 2020 collection takes customers to the timeless luxury of the French Riviera. We will be featuring patterns ranging from linear and interlaced motifs to lush, bright botanicals, all evoking various ports of call.” Yves Delorme also is also preparing to broaden their sustainability efforts in 2020.

**Embroidery Shop**
**ATLANTIC EMBROIDERY WORKS**
1507 N. Parham Road, 804-292-5027, atlanticembroideryworks.com

“We are a bright, energetic young company,” says Craig Mayhew, the “Head of Everything” at Atlantic Embroidery Works, which has been creating custom embroidery, monogramming and vinyl work since 2006. Now in their new location, “AEW will continue to be a one-stop, full-service embroidery and monogramming shop,” Mayhew says.

2. Hometown Embroidery
3. (TIE) Sassy Bee
4. TS! Promotions

Antiques
**CLASS AND TRASH**
1720 Altamont Ave, 804-716-5316; 11088 Washington Highway, Ashland, 804-798-0567, classandtrash.com

The bridge between unique finds and great customers, Class and Trash is owned by Lisa Waldrop and her husband, Ken. She notes the trends to watch for this year: “Midcentury modern is hot, as is bamboo and rattan. People are also more interested in furniture that uses recycled materials. We will continue to seek out interesting finds at great prices. It’s never the same from one week to the next.”

2. Gates Antiques Ltd
3. Shepard Street Antiques

Consignment
**REVIVAL CONSIGNMENT**
9750 Gayton Road, 804-750-2200, revivalconsignment.com

Upon entering Revival Consignment, you’ll see displays of unique wood and upholstered furniture, rugs of all types, and even rare pieces such as a French demilune desk. “Our shoppers are coming in more informed, both in terms of their own style and how to execute it, and their knowledge of the brands that come through our doors,” says owner Whitney O’Connor. “Their confident decision-making is exciting and translates into our inventory quickly turning over.”

2. Impulse
3. The Lazy Daisy Gift Store
Plants
STRANGE'S FLORIST & GARDEN CENTER
1211 W. Broad St., 804-360-2800; 3313 Mechanicsville Turnpike, 804-321-2200, stranges.com
Known for its large selection of houseplants, Strange's Florist & Garden Center sells several rare varieties. “We have many new and exciting things planned for our houseplant department in 2020 — and we will expand our selection of rare houseplants at both retail locations,” Meg Gouldin, human resources director, says. “On average, we have more than 150 different species of houseplants in stock year-round.”

2. The Great Big Greenhouse & Nursery
3. Cross Creek Nursery & Landscaping

Rugs
CAPEL RUGS
3995 Deep Rock Road, 804-290-8800, capelrugs.com
You'll find a shagadelic selection of around 10,000 rugs at Capel Rugs. In addition to selling area rugs, carpet and furniture, Capel Rugs can help you pull it all together. Customers can bring in pictures or floor plans to the store, and the design team will help to plan the space, says manager Marie Haden. Capel brings in new collections every month.
2. U-Fab Interiors
3. (TIE) Amit Rug Exchange; Kambourian Rugs

Tile
MORRIS TILE DISTRIBUTORS
2280 Dabney Road, 804-353-4427; 15343 Waterford Place, 804-744-0300, morristile.net
Offering a wide selection including porcelain, terra cotta, metal, glass and decorative tile, Morris Tile Distributors considers tile to be jewelry for the home. The firm, owned and operated by the third generation of the Morris family, offers free design consultation and options for all budgets. The firm has also committed to improving its environmental impact by buying domestically and using 40% recycled material.
2. Mosaic Home Interiors
3. Costen Floors

Wallpaper Hanging
BARDEN'S DECORATING
804-598-4802 or find on Facebook
“After 31 years in the business, we had many challenging projects in 2019, including custom murals, hand-painted wallpaper, traditional papers with metallic properties and many natural papers from cork to grass,” says Muffy Barden, owner of Barden's Decorating. “Who doesn't love a good grasscloth?” Barden believes ceilings, walls, doors and return vents all deserve the customization that wallpaper can offer.
2. H.J. Holtz & Son
3. N. Chasen & Son

H.J. HOLTZ & SON
3106 W. Moore St., 804-358-4109, hjholtzandsons.com
“Specialty projects are what bring us our paint projects these days,” says Rick Holtz, president of H.J. Holtz & Son and the third generation of the Holtz family to run the business. “When we first started offering them, it was the other way around.” The demand for decorative painting — decorative plasters, decorative floors, lacquering, wallpaper and exterior lime washes — is growing, according to Holtz. “When we come in to do a job, our customers know we'll always be there to stand behind it.”

Decorative Painter
1. H.J. Holtz & Son
2. Art to Di For
3. (TIE) Jacob's Ladder; N. Chasen & Son

Painter
1. H.J. Holtz & Son
2. Jacob's Ladder
3. N. Chasen & Son
"Shades of Light has been RVA’s go-to source for lighting for well over 30 years," says Walter Froh, the company’s marketing manager. "Our customers appreciate having lighting experts who not only know lighting but also love home decor to assist them in making their selections." An assortment of new chandeliers, pendants and bath lights, and exclusive pieces made in their Midlothian facility are expected in store shortly. Froh says. Customers also rely on the firm for lighting repairs.

Lighting Fixtures
1. Shades of Light
2. Ferguson Bath, Kitchen & Lighting Gallery
3. LaDITTY

Lamp/Fixture Repair
1. Shades of Light
2. Lamp Emporium

Art Gallery
CROSSROADS ART CENTER
2016 Staples Mill Road, 804-279-8930
crossroadsartcenter.com

Look for expansion at Crossroads Art Center this year, with more gallery space to show even more artwork. "We've had a huge response from our call for entries, and now we can accept even more pieces," says owner Jenni Kirby. "Artists can enter their pieces online as well." Crossroads also offers classes to help artists who want to learn the technical aspects of how to digitally submit their art.
1. Chasen Galleries
2. Framed Galleries

Paint and Painting Supplies
SPECTRUM PAINT
4307 W. Broad St., 804-359-5088; 13932 Hull Street Road, 804-739-7777, spectrumpaint.com

The Spectrum Paint team has a combined experience of 100 years in paint. "We offer a wide range of products that will meet just about any need you may have, including industrial needs," says assistant store manager Larry Pope.

Interior Designer or Decorator
KATHY CORBET INTERIORS
5206 Markel Road, 804-310-2597, kathy corbet interiors.com

Since starting her company in 2001, Kathy Corbet has seen her team grow to include five people. She says they strive to "utilize resources from around the globe." Specializing in custom design and materials, Corbet has begun expanding her scope to include commercial projects all over the East Coast. For 2020, she foresees trends in "snakeskin and snakes in general."
1. Sara Hilberry Interior Design
2. Melissa Motte Interior Design

Frame Shop
FRAME OF MIND
4818 Grove Ave., 804-359-0660, frameofmindrichmond.com

Now in its 11th year, Frame of Mind is making room to show work by new and underexposed artists. "We are very thankful for all the wonderful business we have," says owner Inge Labuschagne. This custom frame store caters to everyone and all budgets, whether it’s framing artists’ showpieces or making old frames look great again.
1. Rick’s Custom Frame + Gallery
2. Richmond Frame & Design
3. Southside Frame & Design
READERS' FAVORITES 2020

Moving, Cleaning & Organizing

Estate Specialists
GATES ESTATES
804-347-0453, gatesestatesllc.com
Offering estate sale and consignment concierge services, Gates Estates is in high demand. “The largest demographic in the history of our country is retiring and downsizing,” says owner Tim Gates, who helps to navigate and minimize the stress involved in the process. “We always strive to treat each of our clients’ homes in the same respectful manner that you would hope someone would treat the home of a loved one.”
2. Myk-Ibeth’s Estate Sales
3. Beck Estates

Real Estate Agent
CABELL CHILDRESS GROUP
1225 Nuckols Road, 804-340-7000, cabinetchildress.com
Real estate is a high-touch, word-of-mouth business and CEO Cabell Childress says that 95% of his company’s business comes through referrals from happy clients. “With the broad array of information available on the internet, technology has to be a part of our business,” he says. “But trust, relationship and a good old-fashioned phone call will never be replaced.”
2. Alexis Thompson of River Fox Realty
3. Clocktower Realty Group

Housecleaning Service
THE MAIDS
7858 Forest Hill Ave., 804-323-9006, maids.com/343
A locally owned, family-operated business with nearly two decades of housecleaning experience, The Maids specializes in high-quality, efficient cleaning for healthy homes. The company uses environmentally friendly products and offers both one-time and recurring services. “We are always adapting to our customers’ needs and finding new and innovative ways to ensure our customers’ homes are the cleanest in Richmond,” says manager Alex Romian.
2. HomeLink
3. Molly Maid

Carpet & Rug Cleaner
HADDEN-MERCER RUG CLEANING, INC.
804-352-5311, mercerrugcleaning.com
After merging Mercer Rug Cleaning with Victory Rug Cleaning, owner Joe Hadden expanded the family business to provide an array of services beyond their specialty, Oriental rug cleaning, to include hardwood floor and grout cleaning, and free pickup and delivery. Their Hadden Bucks reward system gives customers discounts and they offer free estimates and rug appraisals to ensure customers receive the best cleaning method for their home.
2. Chem-Dry of Richmond
3. CitsuSolution

Home Organizer
MINIMA ORGANIZING AND REDESIGN
804-592-0435, minimaonline.com
Owner Kristen Ziegler founded Minima in 2010 as a way to help clients declutter and organize their homes. With a background in architecture, Ziegler is able to bring both form and function to her process. “This past year has been event better with the rising popularity of the Marie Kondo method,” says Ziegler, referring to the celebrated “tidying expert.”
2. In Good Order
3. Abundance Organizing

Mover
MOXIE MOVERS
804-929-1111, moxiemovers.com
Since 2011, Moxie Movers has attributed the company’s success to its small team of passionate employees. This is their first year in their new warehouse, allowing them to become a full-service mover. “We want to grow without losing the small business feel that our customers love,” says owner Jesse Whitacre. The team at Moxie Movers uses “the structure of a sound business as a foundation for personal pursuits.”
2. My Guys Moving
3. Two Guys and a Truck
COSTEN FLOORS
9840 Mayland Drive, 804-527-2929, costenfloors.com

“Our customers know that we [our management, craftsmen and installers] always try hard to do the right thing,” says Tripp Costen, president of Costen Floors. The third generation family-owned and operated firm is all about flooring, offering a huge selection of hardwood, ceramic tile, laminate, carpet, vinyl and marble materials. “Performance materials are coming on strong,” says Costen. “Our clients are currently opting for materials like luxury vinyl plank floors and stain and odor resistant carpeting that require less and easier maintenance.”

Flooring
1. Costen Floors
2. ProSource of Richmond
3. Floor & Decor

Flooring Installer
1. Costen Floors
2. Builder Decor
3. HomeLink

WOODWORKING & TRIM
N. CHASEN & SON
2924 W. Marshall St., 804-353-4563, nchasen.com

For more than 100 years, N. Chaseon & Son has found success by adhering to its founder’s principles. “In 1914, my grandfather founded his company by providing skilled, polite and professional field employees coupled with impeccable customer service,” says Jeff Chaseon, company president. N. Chaseon & Son offers a wide range of carpentry services in addition to its wallcovering and painting work.

COUNTERTOPS
ARTISTIC STONE DESIGN
1132 International Drive, 804-594-7069, artisticstonerichmond.com

As Artistic Stone Design reaches its 20th anniversary, owner Jon Rathke is proud of the relationships he has with his customers. “We educate our customers in all details of our custom design services,” he says. “Schedules are kept, and nobody is left guessing.” With hundreds of slabs of quartz, marble and granite in stock, there is something for every taste. Look for contemporary styles trending in 2020, like whites, grays and waterfall edges.

For Cabinets
PRESTIGE CUSTOM CABINERY
5805 School Ave., 804-266-1000, prestigecabinetsva.com

For 20 years, Prestige Custom Cabinetry has been a mainstay in the Richmond area for quality, on-trend cabinets. Co-owners Mike Waller and John Lassier point out the increasing popularity of natural woods such as walnut, white oak and teak. “White, gray, two-toned and blue cabinets are also on the rise and look great with matte gold hardware,” they say.

2. Chesapeake Bay Cabinet Co.
3. Custom Kitchens

rhomemag.com 75
AC AND HEATING
JAMES RIVER AIR CONDITIONING CO.
1905 Westmoreland St.,
804-358-9333,
jamesriverair.com

Since 1967, James River Air Conditioning has provided Richmond and the central Virginia region with service, replacement, repair and comprehensive maintenance for their heating and air conditioning systems. While primarily an HVAC company, they also offer plumbing, installation, electrical and appliance services for residential and commercial projects. James River can also provide energy audit services and practical, environmentally savvy solutions including solar, geothermal and insulation services.

2. Woodfin
3. Carroll Plumbing & Heating

Plumber
ROBINSON’S PLUMBING SERVICE
247 Wyderose Court, 804-794-0918,
robinsonspussingservice.com

With a team of 20 workers, Robinson’s Plumbing Service offers all types of plumbing and 24-hour emergency work. Office Manager Susan Proctor believes their customer-oriented touches, such as wearing shoe covers inside the house, made the business they are today. Robinson’s also sells plumbing fixtures from brands such as Delta, Kohler and Moen, and they will replace any equipment should it fail within two years.

2. Carroll Plumbing & Heating
3. Harry’s Plumbing

Electrician
DAVIS & GREEN ELECTRICAL
132 Brandon Road,
804-455-4986,
dgelectric.com

In addition to traditional electrical services, Davis & Green Electrical also offers its customers help with technology. “In terms of residential, we’re expecting to do more upgrades for doorbells, kitchens, floodlights and making customers feel as safe as possible with cutting edge technology,” says Jennifer Robinson, customer service manager. “We’ve made 2020 the year of the customer. We believe growth will come as we continue to provide the best service in town.”

2. Crown Electrical Services
5. SmartWire 360

Pest Control Service
LOYAL TERMITE & PEST CONTROL
2610 E. Parham Road, 804-737-7777, loyalpest.com

This year marks the 10th consecutive year Loyal Termite & Pest Control has won this category. The company lives up to its name with loyalty and commitment to clients as top priorities. They use integrated pest management systems—meaning pesticides are a last resort as they look to seal up the root of the infestation to prevent it from happening again.

2. (TIE) Dodson Bros. Pest Control; Orkin Pest Control
3. PestMasters Termite & Pest Control
Closet Installer
CLOSET FACTORY
10520 Lakeridge Parkway, Suite A, Ashland, 804-559-0000, closetfactory.com/locations/richmond

Closet Factory owners Brian and Teresa Mueller use a collaborative approach to develop closet designs that are customized to their clients’ individual needs. This year, they are looking to incorporate drawers into the master closet and adding mirrors and lighting to many jobs. Contrasting materials are also in demand, with trims, drawers, and door faces adding flair to many projects.

2. Inspired Closets
3. Closets of Virginia

Glass Projects (replacement and mirrors)
ACE GLASS
11525 Midlothian Turnpike, No. 105, 804-379-3368, aceglassva.com

Ace Glass has been serving Richmond and the surrounding area since 1996. “We specialize in fogged and broken insulated window replacement, patio doors, custom shower enclosures, glass table tops, vanity and home gym mirrors, and much more,” says CEO Justin Reed. “Our expert staff takes pride in our great customer service, guaranteed work, and quick turnaround time.”

2. (TIE) Budget Glass Co.
3. Clover Glass Shop
Decorative Glass Solutions

Basement Waterproofing
JES FOUNDATION REPAIR
866-370-4816, jeswork.com

Jesse and Stella Waltz founded JES Foundation Repair in 1993, which has since grown to a team of 450 experts in foundation, crawl space and basement repair, and professional engineers who evaluate clients’ homes and provide solutions that promote structural integrity. Their goal is to make the process as easy and effective as possible, meaning they have set pricing, don’t use subcontractors, and provide annual maintenance after completing projects.

2. B&H Waterproofing of Richmond
3. Bone-Dry Waterproofing & Foundation Systems

Home Media Sales & Installation
LIVEWIRE
4900 W. Clay St., 804-357-9001, gtlivewire.com

Sophisticated home security systems are becoming commonplace. “We are the only technology integrator in Richmond offering 24/7 live remote monitoring and support to our clients, enabling us to fix small issues before they turn into big problems,” says CEO Henry Clifford.

2. Auco
3. NWARY Design Group

APPLIANCES ON LAKESIDE
5418 Lakeside Ave., 804-266-7621, appliancesonlakeside.com

To give their customers the best selection for their money, Appliances on Lakeside is expanding. “We have access to anything customers might want — they don’t have to go to multiple places,” says owner Tammy Kelley. Popular items include Traeger Grills, high-end Thor appliances and Winndom mattresses, headquartered in Hopewell.

Appliances
1. Appliances on Lakeside
2. Ferguson Bath, Kitchen & Lighting Gallery
3. (TIE) Appliance Contract Sales

Appliance Repair
1. Appliances on Lakeside
2. Little Appliance
3. Mr. Appliance

rhomemag.com
Architectural
Salvage
CARAVATI'S INC.
104 E. Second St., 804-232-4775, caravatis.com
For more than 80 years, Caravati's has provided products, services and expertise to loyal customers interested in repairing and restoring their homes. Though their current building is on the market and a possible move is down the road, co-owner Elaine Kastulberg says, “We want everyone to know that Caravati’s will continue!” Look for their Vintage Market this spring, where hand-picked vendors will showcase vintage and artisan goods, along with food, beer and wine, and music.
2. Governor's Architectural Antiques
3. Class and Trash

Architect
MARK SPANGLER
ARCHITECTURE
804-432-4739, spanglerarchitecture.com
Clients appreciate Mark Spangler’s attention to detail and his respect for their personal taste and desires. “I try to give them solutions that fit their budgets and needs,” he says. While he has a number of projects that conform to a historic architectural style, he finds that he’s fielding more requests for contemporary design from younger clients than ever before. “They’re seeing lots of great contemporary design online that’s influencing their decisions,” he says.
2. Johanna's Design Group
3. TM Yarros Architects

FABLING BUILT
2400 Old Brick Road, Suite 210, 804-822-2625, fablingbuilt.com
Started in 2015, this family-owned company works with customers to develop a plan and see it through to the end. “We want to be the one call to reach out to with anything in your home, from small things like repairs to big porch additions, bathrooms, kitchens, even house reno,” says owner Casey Fabling. In 2020, Fabling Built hopes to work more with designers and architects to expand its focus to include design.

Carpenter
1. Fabling Built
2. N. Chaston & Son
3. Jacob's Ladder

General Contractor
1. Fabling Built
2. HomeLink
3. Branch Property Services

Handyman
1. Fabling Built
2. Mr. Handyman of Richmond
3. Blue Knows

Homebuilder
JONES HOMES CUSTOM BUILDERS
804-464-8270, joneshomescustombuilders.com
“In 2020, we will see more multi-generational living as baby boomers begin to move back in with their kids, which leads to the importance of first-floor guest bedrooms or in-law suites,” says Don Jones, owner of Jones Homes, of a trend in new home construction. This year, the company will partner with the Yeatman Group at Long & Foster to connect their new homes with homebuyers.
2. Clay Street Builders
3. Bradford Custom Homes
OUTDOOR DREAMS
804-592-1305, outdoordreamsva.com

“We specialize in taking a holistic approach to the creation of complete outdoor living spaces that feature multiple different elements and amenities,” says Greg Kishler, owner and lead designer of Outdoor Dreams. A company dedicated to creating unique outdoor spaces such as firepit areas and al fresco kitchens. “We anticipate that 2020 is going to see a growth in the complexity of these outdoor spaces,” he adds.

**Deck Builder**
1. Outdoor Dreams
2. Fabling Built
3. HomeLink

**Masonry**
1. Outdoor Dreams
2. Craddock Masonry
3. Madison & Phillips Masonry

**Hardscape Designer & Installer**
1. Outdoor Dreams
2. Commonwealth Curb Appeal
3. Cartwright Landscaping

CHIMNEY SWEEP/REPAIR
COUGOT’S CHIMNEY SERVICE
6507 Old Warwick Road, 804-798-0855,
cougotschimneyserivce.com

Owner Dan Fitzpatrick took over Cougot’s Chimney Service in 1999 and has been serving the greater Richmond area and Central Virginia ever since. “We offer cleanings, inspections and repairs,” he says. “We’re a full-service chimney company, and customer satisfaction is our No.1 priority.”

1. Neat Sweep Chimney Service
2. (TIE) chimney Saver Solutions; Rooftop Chimney Sweeps

PERFECT REFLECTION
5828 Willow Oaks Drive, 804-475-2239,
perfectreflectionwindowcleaning.com

Joshua Erb, owner of Perfect Reflection, says homeowners will fall in love with their windows again after his company makes them sparkle. “From windows to porch lights and chandeliers, we deliver streak-free results with delicate care of your property,” he says. Erb will also introduce a gutter drain cleaning service in 2020.

**Window Washer**
1. Perfect Reflection
2. Soothing Window Cleaning Co.
3. 2700 Services

**Gutter Cleaner**
1. Perfect Reflection
2. Wind in the Gutter
3. Wright’s Gutters
Driveway Repair
JET BLACK
341 S. Laurel St., 804-277-4440, jet-black.com
Andrew Dods, owner of Jet Black, says that his driveway repair business enjoyed steady growth with the completion of over 20,000 residential jobs in 2019, and sees that trend continuing in 2020. Jet Black offers driveway sealcoating, Hot Rubber Crack Sealing, and Manicure Finish techniques. “I like to make sure people’s driveways are in tip-top shape years after I fix them,” he says.
2. Pete’s Paving
3. (TIE) Pro Seal, RC Hughes Contractor

Fence Builder
MINOR’S FENCES
12152 Washington Highway, Ashland, 804-752-0096, minorssfences.com
“Minor’s Fences was built on constructing quality fences and providing excellent service since 1991,” says owner Minor Hairfield. For 2020, Hairfield sees “a continued, renewed interest in custom wood fences and growth in aluminum fencing installs due to HOA guidelines in newer developments.”
2. Cartwright Landscaping
3. Hurricane Fence Co.

Outdoor Lighting
INARAY DESIGN GROUP
1731 Arlington Road, 804-368-1797, inaray.com
Founded in 2002, INARAY offers services in lighting, audio and video entertainment, climate control, and security both indoors and outdoors to customers across Virginia. INARAY brings more than just technology knowledge to its lighting projects — they also have experience in design, horticulture and engineering to ensure projects are assessed holistically and accommodate the existing landscape.
2. Livewire
3. Outdoor Dreams

Tree Care
TRUETIMBER ARBORISTS
804-355-2275 (North of the James), 804-218-3733 (South of the James), truetimber.net
Started in 1998, Truetimber takes care of everything from tree removal and stump grinding to lightning protection, and their recently implemented soil management program that offers organic solutions to “bring soil back to life,” according to founder and co-owner Scott Turner. The company also has a three year trade school, Truetimber Academy, where aspiring arborists can learn the skills they need to provide effective tree and soil care.
2. (TIE) Arborscapes; Arborist Tree & Stump
3. Davey Tree Expert Company

CARTWRIGHT LANDSCAPING
804-381-6204, cartwrightlandscaping.com
Owner Jeff Cartwright’s mission is to be the “best full-service design, installation and maintenance company in Richmond.” Entering 10 years of business, he employs experienced landscape with extensive horticultural knowledge to ensure that clients’ expectations are exceeded. In 2020, they hope to expand on their carpentry, welding, driveway and pool installation services.

Landscape Designer
1. Cartwright Landscaping
2. Outdoor Dreams
3. Cross Creek Nursery & Landscaping

Landscape Maintenance Service
1. Cartwright Landscaping
2. Cross Creek Nursery & Landscaping
3. Weeded! Lawn Service
Tired Of Cleaning Your Gutters? Leave The Ladders To Us!

Thank you Richmond for voting us YOUR FAVORITE 7 years in a row!

Mind in the Gutter
Richmond's Full Service Gutter Company
804-378-3246
www.mindinthegutter.com

- Installs On New Or Existing Gutters
- Lifetime Transferable Warranty
- Eliminates Hazardous Ladder Climbing
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- Leaves And Debris Fall Off, Water Goes Into Gutters

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- Half Round
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Whichever is greater, minimum 100 ft
- OR -
10% off Gutter Installation Or Cleaning
Minimum 100 ft
Swimming Pool Installer
DOUGLAS AQUATICS
1900 E. Belt Blvd., 804-232-7665, douglasaquatics.com

"Douglas Aquatics is proud to celebrate its 50th anniversary this year," says Bob Spero, the director of sales and marketing. The firm designs, builds, and renovates swimming pools, provides in-house pool maintenance services, and even hires summer lifeguards. "If it has to do with water, Douglas Aquatics handles it," Spero says. More homeowners are opting for automated systems that control the temperature, lights, and sanitizing methods, he says.

2. (TIE) JoPa Company: Ultimate Pools
3. Outdoor Dreams

Spa/Hot Tub Sales & Service
LUXURY POOL & SPA
3426 Pump Road, 804-364-3572;
15552 WC Commons Way, 804-794-7728, luxurypoolandspa.com

Since 1988, this family-owned company has become one of the largest hot tub dealers in Virginia, according to owner Logan Antozzi. "Customers are adding hot tubs to their backyards for health, wellness and relaxation," he says. The company specializes in energy-efficient and low-maintenance options, including saltwater hot tubs, and provides comprehensive service.

2. Clearwater Pools & Spas

Welder/Ironwork
WEST END MACHINE & WELDING
6804 School Ave., 804-266-9631, westendmachine.com

West End Machine & Welding President Mike Mitchell credits his long-time employees for the company’s success. "We have a longevity of employees that’s unheard of in the industry," he says. "They care. We work closely with a lot of old properties in repairing and rehabilitating antique buildings and ironwork." In 2020, Mitchell says, "ornamental ironwork has come back into style."

2. Small Axe Forge
3. Mike’s Machine & Welding
Rhapsody in blue

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